



# EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

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June 19, 1981

- 1441- Rice, corn, flour, tomato puree (Nigeria). A. Rice, 15,000 tons,  
1444 parboiled, long grain, min. 34% broken; B. Corn, 15,000 tons, No. 2,  
yellow; C. Wheat flour, 8.00 tons; and D. Tomato puree, 4,000 cases, 24  
or 48 cans per case. Rice, corn and flour in 50 kg. bags. Quote: C&F  
Lagos. Bank ref: Societe Generale Bank (Nig') Ltd., P.M'B' 1260, Papapa,  
Lagos, Nigeria. Contact: T. A. Popoola, Japson Enterprises, 61 Bode  
Thomas Str., Surulere, Lagos, Nigeria. Telex: 11117 TDS 147. Phone:  
8311906.
- 1445- Turkey, chicken, beef (Nigeria). Turkey parts, frozen; chickens, whole,  
1447 frozen; and beef, frozen. 1 Container of each. Standard export  
packaging. Quote: CIF Lagos. Also wishes to collaborate with U.S.  
company on a joint venture equity share basis. Interested in integrated  
farm operation on approximately 1,000 acres involving raising of corn,  
rice, poultry and cattle. Bank ref: Bank of the North, Ibadan, Nigeria.  
Contact: High Chief J. A. Ojo, J. A. Ojo and Associates, Ltd., SW9/550,  
Apata Ganga, P.O. Box 1565, Ibadan, Nigeria. Telex: 20311. Phone:  
414693.
- 1448 Hatching eggs (Egypt). Hatching eggs for broilers. Hubbard or Arbor  
acres. Twenty-five million eggs annually, divided into equal weekly  
shipments. Age - max. 2 days, weight 58-62 grams per egg, fertility 92  
percent. Delivery beginning December 1, 1981. Quote: CIF Cairo airport.  
Bank ref: MISR International Bank, Cairo. Contact: Mohsin Nabih, Mohsin  
Farms, 2, Shatoury Street, next to the German school, Dokki, Cairo, Egypt.  
Phone: 848577.
- 1449 Broilers (Venezuela). 10,000 tons, USDA Grade "A", in plastic bags,  
delivery June - September. Sanitary Certificate from the country of origin  
required. Quote: CIF La Guaira. Bank ref: Banco Latino, Banco de  
Venezuela. Contact: Giuseppe Ruggiero & Pietro Facci, Grupo Ruggiero  
(Cuero Import), Av. Francisco de Miranda, Edif. Cavendes, Piso 8, Ofic.  
803, Los Palos Grandes, Caracas, Venezuela. Telex: 25490 ARTNUM. Phone:  
2845779 - 2849835.
- 1450 Strawberry and pineapple pulp (Barbados). Strawberry and pineapple pulp  
(from producers only - no brokers). 5-10 tons per shipment. Would like to  
receive samples, grades and price initially. 20-25 kilo plastic drums, one  
shipment every three months. Quote: CIF Barbados. Bank ref: Barclays

Bank International Ltd. Contact: John M. Miller, L. G. Miller & Sons, No. 11 Wildey Industrial Park, Wildey, St. Michael, Barbados. Cable: "WILSONS", BARBADOS. Phone: 809-42-97272.

- 1451- Bird seed, pulses, lentils, popcorn (Colombia). 300 tons each commodity.  
 1453 Pulses, bird seed and lentils accepted with 5 percent impurities. New jute bags. Quote: FOB. Bank ref: Banco de Colombia Principal, Banco de Colombia, Sucursal No. 1. Contact: Jorge Walter Morales C, Jorge Walter Morales C & Cia Ltda., Calle 25 No. 1044, Avenida Postobon Dosquebradas, Pereira, Risaralda, Colombia. Phone: 14 22192.
- 1454 Lentils (Colombia). 120 tons/year to start, 6-7 mm. of diameter, minimum dockage, 50 pound bags in strong package because of rough handling. Delivery within 60 days. Official Sanitary Certificate required. Quote: FOB Pacific Port. Bank ref: Banco Tequendama - Main Office, Banco Comercial Antioqueno, Carr. 10. Contact: Carlos Gomez - Jorge P. Vela, International Trade Co. Ltda., Carr. 41 No. 61-44, Of. 203, Apartado 58645, Bogota, D.E., Colombia. Telex: 43-495 POLIGCO. Phone: 267-7100 - 261-9192.
- 1455 Stolons (Colombia). Sterilized citric stolons (oranges and a hybrid between tangerines and oranges), 1,500 - 3,000 free of virus, delivery within 6 months, Phytosanitary Certificate required. Quote: CIF Bogota Airport and FUB. Bank ref: Banco Comercial Antioqueno - Las Nieves, Bogota, D.E. Contact: Jairo A. Mosquera, Calle 37 No. 8-43, Piso 6, Bogota, Colombia. Telex: 043-310. Cable: MONOMEROS. Phone: 232-7760 232-5456.
- 1456- Wheat, vegetable oil (Venezuela). Wheat, 50,000 mt., U.S. No. 2, Hard Red  
 1457 spring-winter, delivery July and December, Sanitary Certificate. Vegetable oil, 20,000 mt., sunflower, NCPA-RS-S and 1 DERS-6, delivery May and September. Quote: C&F Puerto Cabello. Bank ref: Banco Mercantil Y Agricola. Contact: Jorge Mir, Paica, 11. Edif. Moledano, Piso 12, Ofic. 12-C, Parque Central, Caracas, P.O. Box 80730, Venezuela. Telex: 21886. Cable: PAICAVEN. Phone: 5752374.
- 1458- Canned fruits and vegetables, canned fish, wine (Venezuela). Canned fruits,  
 1461 40,000 cases, best quality, 240-800 g. cans - 24 per case, October delivery; canned vegetables, best quality, 40,000 cases, 300-800 g. cans, 24 per case, October delivery; canned tunafish, mackerel, salmon, best quality, 150-250 g. cans, 24 per case, health documentation; and California wine, 0.75 liter bottles, red and white. Sanitary certificate required. Quote: FOB - CIF La Guaira. Bank ref: Banco Exterior. Contact: Alejandro Pueyo Iturbe, Comercial Pueyo, P.O. Box 75931, Caracas 107, Venezuela. Telex: 23386 VSTO - VE. Phone: 29 12031.
- 1462- Meat and bone meal, tallow, lard (Taiwan). Importer wishes to buy  
 1463 following products and quantities monthly: Meat and bone meal, 300 to 500 mt.; all grades of tallow totalling 500 mt. monthly; industrial grade lard, 100 tons monthly at beginning. Bank ref: Bank of America, San Francisco (China Town Branch) and First Commercial Bank, Taipei. Send firm FOB or CIF offers to H. C. Chang, Managing Director, China Products Company, 3rd Floor, Jen Jen Building, 29 Jen Ai Road, Section 3, Taipei, Taiwan. Telex: 11656 PRODUCTO TAIPEI. Phone: (02) 751-8191.
- 1464 Horsemeat (Japan). Frozen horse meat (fore and/or hind), 18 mt. Specific information required. Appropriate packaging for export by surface

shipment. Immediate delivery. Quote: C&F Yokohama. Bank ref: Mitsubishi Bank Main Office, Tokyo. Contact: Kinsho-Mataichi Corporation, 8, 2-Chome, Kayaba-Cho, Nihonbashi, Chuo-Ku, Tokyo, Japan. Telex: J 22356 KINMAT. Cable: "KINSHU" TOKYO. Phone: (03) 668-4481.

- 1465 Tallow (Netherlands). Fancy tallow, 1,000 mt., color 7, melting point, 41.5 centigrade, FFA 10 pct. max., in gallons, max. 55. Health certification and 5 kg. sample for testing required. Quote: FAS Rotterdam. Bank ref: Amro-Bank, Rotterdam. Contact: H. Groth, Trading Comp. Holland, Nieuwe Haven 133, 3116 Ac Schideam, Netherlands. Telex: 25226. Phone: 10-766800.
- 1466 Agribusiness ventures (Egypt). Turnkey facilities for: 1) Rabbit production - 1,000 per cycle; 2) Turkey production - 15,000 birds per cycle; 3) Table eggs - 30 million eggs per year; 4) Broilers - 50,000 birds per cycle. Unlimited farmland, electricity, irrigation water, paved roads. Turnkey of the facilities and supply of stock. American firm to build, supply and install all needed equipment including all animals and birds. U.S. farm management not needed. Bank ref: Suez Canal Bank, Cairo. Contact: Eng. Mehat Bahr, Arab Contractors/Agricultural Projects, 70, Gomhouria Street, Cairo, Egypt. Telex: 92989 OSMAN-UN. Phone: 742861.
- 1467 Ginseng (Hong Kong). Cultivated ginseng, 2,000-3,000 lbs. per month, in fiber drums, delivery every month. Quote: FOB price and samples. Bank ref: The Hong Kong and Shanghai Banking Corp., Hong Kong. Contact: Chan Joe Ming, Hang Fung Tai Ginseng Ltd., 72-74 Bonham Strand West, Hang Wo Building, Hong Kong. Telex: 83762 POFUN HX. Phone: 5-430-274/6 (Note: After June 29 5-486-16b).
- 1468 Dahlia seeds and bulbs (Germany). Interested in importing U.S. Dahlia seeds and bulbs. Contact: Dahlienkulturen Wilhelm Schwieters, Wehr 280, 4427 Legden, Dusseldorf, Germany. Phone: 2566/1233.
- 1469 Butter (Belgium). 60,000 to 70,000 mt. in several shipments. Grade A, min. 82-83% butterfat, max. 16% moisture, zero % bacteria, peroxide value: more or less 0.35% butterfat per kilo. Cartons of 25 kg. each. 40,000 mt. prior to July 10, with remaining quantity at later dates. White, fresh, maximum six months old. Buyer needs to know U.S. manufacturers. Quote: FOB East Coast. Bank ref: Overseas Indonesian Bank, Amsterdam, Holland. Payment by Irrevocable Letter of Credit by European Prime Bank. Contact: Marc De Vos, Manager, B.V. Inter-Mundus (International Trading Co.), 16 Puerto Buenolaan, Ouderkerk A/D Amstel, Holland. Telex: 11036 IMDUS NL. Phone: 050/60.22.75 (BELGIUM) or 029/63.16.89 (HOLLAND).
- 1470 Frozen eggs (Netherlands). Frozen whole eggs, unpasteurized. 20/40/100 mt., from seconds/leakers, rejected for further processing. In polybags with outer carton of about 20 or 30 lbs. Prompt delivery. Quote: CIF Rotterdam. Bank ref: Amro-Bank, Ermelo. Contact: Joh. De Fluiter, Nederlandse Industrie Van Eiprodukten, P.O. Box 13, 3840 AA Harderwijk, Netherlands. Telex: 47191. Cable: NIVE. Phone: 03410-14644.
- 1471 Frozen salmon and king crab (Netherlands). Combined container loads. Quote: CIF Amsterdam. Bank ref: N.M.B. Ijmuiden. Contact: K. Hoeve, Siewertsen B.V., P.O. Box 11, 1970 AA Ijmuiden, Netherlands. Telex: 41816. Phone: 02550-21650.

- 1472 Grease, fish oil (Belgium). A) Bleachable yellow grease; B) Menhaden fish oil. Parcels of 500 tons in bulk. Quote: A) CIF Rotterdam; B) CIF Dunkirk. Bank ref: Bank Bruxelles Lambert. Contact: N.V. Exico, Avenue Defre 267/8 23, 1180 Brussels (Belgium). Telex: 22340. Phone: 02-3753970.
- 1473- Butterfat, dried milk (Belgium). Butterfat and non-fat dry milk, 5 to  
1474 10,000 mt. Extra grade. Butter, cartons 25 kilos, dry milk, polybags 25 kilos. Bank ref: Kredietbank. Contact: Mark Van Nieuwenhove, N.V. brabanica, Robbrechtstraat 9-11, 1810 Wemmel Brussel, (Belgium). Telex: 21814. Phone: 478-1535.
- 1475- beef, veal, offals, broilers (Belgium). A) Frozen beef and veal, beef and  
1478 veal offals, 5,000 mt. in several July-August shipments; B) Frozen broilers, 60,000 mt. per year with 5,000 mt. ASAP. Beef and veal grade good and standard in containers; broilers Grade A in cartons. Moslem slaughter method required, labels must be in English and in Arabic, broilers 800 to 1,200 grams each with offals inside of each bird. Quote: A) FOB U.S. port including 2% commission; B) FOB U.S. port including 3% commission. Payment by Irrevocable Letter of Credit. Contact: Nicholas De Perlinghi, Commercial Agent, Chaussee De Watermael, 93, B-1160 Brussels, Belgium. Contacts by mail only.
- 1479- Barley, lentils (Belgium). A) 3,000 mt. barley per month; B) 25,000 mt.  
1480 lentils in several shipments. Products should be Grade U.S. No. 2. A) In bulk; B) 50 kilo jute bags. Delivery starting July - August. Quote: C&F Bandar Abbas. Payment by Irrevocable Letter of Credit. Contact: John Wallyn, Champelstraat 7, B-1900 Overijse, Belgium. Telex: 63503 MADUCO. Phone: 02/687.59.43.
- 1481 Oats (Hong Kong). White oats, 13 tons, delivery ASAP. Bank ref: Sumitomo Bank 5, Queen's Road Central, Hong Kong. Contact: C. C. Li, Desvon Packing Equipment Centre, 905 Metropole Building, 57 Peking Road, Kowloon, Hong Kong. Telex: 54974 DSVON HX. Phone: 3-687-187, 3-687-188.
- 1482 Turnkey egg farm (Egypt). Turnkey egg farm for the production of table eggs, 15 million eggs/year. River water electricity, paved roads, farm land. Site is located 45 kilometers south of Cairo. Complete producing farm, including stand by power station, feed mill, and cold storage. Bank ref: Agricultural Development and Credit Bank. Contact: Lotfi Il-Shafie, 9, Abo El-Mahasen El Shazly Square - Agouza, Cairo, Egypt. Telex: 93881 GADCU-UN. Attn: LOTFI. Phone: 752767.
- 1483 Licorice, peanuts (Netherlands). A) Peanuts in bags of about 50 kg. B) Licorice extract in cases of about 25 kg. Bank ref: Amro Bank, Landsmeer. Contact: J. A. M. Van Balen, Fa. Baland, Stoutenburg 27, 1121 Gh Landsmeer, Netherlands. Cable: Balandos-Landsmeer. Phone: 02908-3415.
- 1484 Pellets (Sweden). Blue grass pellets (for feed). Bank ref: Skandinaviska Enskilda Banken. Contact: Richard Lindstrom, Hab Garpeholm's Travhastuppfodning, Klubbacken 36, S-126 56 Hagersten, Sweden. Phone: 08/88 96 11.
- 1485 Corn, feed concentrates (Nigeria). A. Corn 100,000 mt. with additional orders later, No. 2 yellow, 50 kg. bags; B. Feed concentrates, 500 mt.



Normal export packaging. Quote: C&F Caliber. Bank ref: Merchant Bank, Uyo, Cross River State, Nigeria. Contact: F. E. Essien, Edesien (Nig.) Enterprises, 138 Ojuelegba Road, Surulere, Care F. E. Akpaudo, P.M. B. 12054, Lagos, Nigeria

- 1486- Beef, mutton, ram and goat meat (Malaysia). 3rd grade beef chuck and blade, 1487 IPW pack, boneless mutton trunk, separate pack, ram carcasses, bulk packs, and goat carcasses, stockinettes. 2-3 containers per month. Delivery July/August 1981. Quote: CIF C2 Port Kelang or C&F C2 Port Kelang. Bank ref: Overseas Chinese Banking Corp., Kuala Lumpur. Contact: Tony Chank, Syarikat Kim Huat Trading, P.O. Box 2218, Kuala Lumpur, Malaysia. Telex: MA30873 TONI. Phone: (03) 984383, (03) 983395.
- 1488 Chicken parts (Malaysia). Frozen chicken wings, drumsticks, whole legs, 2-3 containers per month, good quality, 3-joint wings 5-7 per pound, six 5 lb. poly bags per 30 lb. ctn. Delivery July/August 1981. Quote: CIF C2 Port Kelang or C&F C2 Port Kelang. Bank ref: Overseas Chinese Banking Corp., Kuala Lumpur. Contact: Tony Chan, Syarikat Kim Huat Trading, P.O. Box 2218, Kuala Lumpur, Malaysia. Telex: MA30873 TONI. Phone: (03) 984383, (03) 983395.
- 1489 Aloe (Japan). Freeze-dried aloe, 110 lbs. for trial shipment, specific information required. Appropriate packaging for export by airshipment. Immediate delivery. Quote: CIF. Bank ref: Chuo Shintaku Bank, Main Office, Tokyo. Contact: Jin Okano, Sales Promotion Department, Atsu Co., Ltd., c/o 707 Pine Crest, 7-5-27, Akasaka, Minato-Ku, Tokyo, Japan. Phone: (03) 585-4141.
- 1490 Sheep (Costa Rica). 1,000 to 1,500, Barbados & Sufix breeds. Shipment by airfreight, delivery July to December. Health certificate from country of origin required. Quote: CIF Aeropuerto Jan Santamaria, Costa Rica. Bank ref: Bank of America. Contact: Alejandro Guzman, Wang Costa Rica, APDO 1519, San Jose, Costa Rica. Telex: 2905 WANG COSTA RICA. Phone: 25-23-71.
- 1491 Castor beans (Chile). 3,500 kilos for seed, varieties hybrids, dwarf annual plants tested and adapted to soils with Ph 7-8. With scant irrigation, for semi-desert soils. Seed to be packed in jute bags of 50 kilos gross in double nylon interior bag. Immediate delivery, with Sanitary Certificate of the State of production and its Department of Control Certificate that seeds are in sanitary condition and are hybrids. Quote: CIF Valparaiso. Bank ref: Banco de Chile, Ahumada 251; Banco Del Trabajo, Bandera 102; Santiago, Chile. Contact: Jory Y Cia. Ltda., Agustinas 925, Of. 219, Santiago, Chile. Phone: 34403; 33314.
- 1492 Rice, chicken, beef, grocery items (Nigeria). Nigerian firm wishes to establish contact with and become representative for U.S. firms exporting rice, frozen poultry, beef products and grocery items. Bank ref: First Bank of Nigeria, Ltd., Abeokuta. Contact: Dr. Olu Adekanmbi. Low, United Star Motors Nig. Ltd., P.O. Box 108, Abeokuta, Ogun State, Nigeria. Phone: 230527.
- 1493 Meat and bone meal (Syria). Tender with June 29 deadline for 5,500 mt. protein 50 pct. min., moisture 10 pct. max., digestibility 88 pct. min., fat with antioxidant 10 pct. max., fibers 2.8 pct. max., calcium 9 pct.

max., ash 33 pct. max., digestible phosphorus 4.5 pct. min., packed in 2 layer polyethylene bags. A 2 pct. bid bond of contract value is required with offer, to be submitted to the Commercial Bank of Syria, Branch 6, telex 11351 SY to be substituted by a 5 pct. performance bond upon purchase confirmation. Quote: C&F Liner terms Syrian ports. Shipment 2,750 mt. July and 2,750 mt. August. Offer deadline June 29. Contact: The General Organization for Foder, GOF, P.O. Box 4797. Telex: 11089 SY ALAF.

- 1494 Army space ration biscuits (France). Wants "Army Space Ration Biscuits", minimum per order 500,000 pieces of 30 gr. (4 biscuits weights 120 grams). High protein level, 2 percent humidity. Delivery not before August 1981. To be labelled in French and English (eventually Arabic). Needed a FEC Certification of Customs and U.S. Certification of Ingredients. Quote: CIF France Metropole. Bank ref: R.P.F.D. 58, Rue La Boetie, 75008 Paris. Contact: Mr. Dupas Jean-Jacques, Export Manager, Biscuiterie Maurice, S.A., 27, Rue De La Republique 93100 Montreuil, France. Telex: 270105 TXFRA 263. Cable: BISMAU. Phone: 859.08-90.
- 1495 Butter (Norway). Established Norwegian firm, with daughter agency in Zurich, Switzerland wants 12,000 mt. of butter for Iran. 80-85 percent B.F., salted or unsalted. EC Standard. Maximum 16 percent water. Packaging: Bulk 25 kilo packages. Delivery: ASAP. Quotations: FOB or C&F Bandar, Abbas, Iran. Bank ref: Kredit Kassen, Oslo. Contact: Lars Sundling, Oscar Skotvedt A/S, Staalverksveine 2, Oslo 6, Norway. Daughter Co. in Zurich is: Shahaca GmbH. Director Doler, Bank Algemene Netherlands in Zurich handles this account. Telex: 71652 (O\$LO). Phone: 67 86 900 (OSLO).
- 1496 Canned green beans (Switzerland). Oregon Blue Lake whole green beans, 20' container load, only Fancy, Sieve 2, Grade A, handpicked if possible, 1981 crop, 6/10 tins. Quote: FAS U.S. Eastern port. Bank ref: Swiss Credit Bank, Zurich. Contact: G. Heim, Gustav Gerig & Co. Ag., P.O. Box 8035 Zurich, Switzerland. Telex: 55305 GERIG. Phone: 031 362 00 62.
- 1497 Seed potatoes (Algeria). Tender with July 15 closing date for several thousand tons. Products must be white and red peel crop varieties, caliber 30 millimeter minimum and 55 millimeter maximum. Full details from address below. Packaged in new jute bags of net 50 kilograms each. Deliveries from December to February in Algerian ports. French offers and labeling required. Quote: FOB, C&F, CIF. Contact: Tutelle Generale Des Sap, Drection Generale, Chemin Hassen Benaamane, Les Oliviers, Birmandreis, Algiers, Algeria. Telex: 52296 and 53060. Cable: DGSAP DZ. Phone: 56.21.15 and 56.19.47.
- 1498- Rice, sunflower oil, canned meat and fish (England). Wants 50,000 mt. of  
1500 rice, Grade A1; 5,000 mt. of sunflower, edible crude oil, Grade A1; and undetermined quantity of canned meat and fish. Rice in 50 kg. jute bags, oil in 180 kg. drums. Quote: CIF Tehran, Iran, FOB U.S. port, CIF, UK port. Bank ref: National Westminster Bank Ltd., 21 Hanover Square, London W1. Contact: P. J. Pran, M/S Musfar Ltd., 24 Hanover Square, London W1R 9DD, England. Telex: 28344. Phone: 01-493 0195/01-493 0552.
- 1501- Chicken, rice, wheat (England). Wants 10,000-30,000 mt. per month of  
1503 chicken, Hallal killed, 2-4 lbs., best grade, quote C&F Alexandria, Egypt; 25,000-100,000 mt. per month of rice, long grain, milled, max. 4% broken,

quote C&F Alexandria, Egypt, and C&F Banderabas, Iran; and 10,000-30,000 mt. of soft red winter wheat, grade No. 2, 10 percent protein, Quote C&F Lagos, Nigeria. Bank ref: Midland Bank Ltd. Contact: Lloyd Flax, Flax's Ltd., 15 Russell Parade, Golders Green, London NW11, England. Telex: 888941. Cable: 01-455 5633.

- 1504 Rice seed (Nigeria). Nigerian government wants \$3 million worth of rice seed, long grain. Quote: C&F Lagos. Will be paid for by the Nigerian government. Contact: R. O. Oguntola, Yinka Tona Commercial Enterprises, G.P.O. Box 10166, Lagos, Nigeria. Telex: 21021 LAYLAD. Cable: YANKA TONA. Phone: 668243.
- 1505- Beef variety meats, poultry offals (Egypt). Wishes to buy frozen beef  
1506 liver, frozen turkey liver, frozen chicken liver, and frozen beef kidneys. Quantity: 50 mt. of each item/month. Quality: Grade A for all items. Packaging: In polyethylene bags in cardboard boxes. Delivery: ASAP. Quotations: CIF Alexandria. Contact: Cherif Afdel Kader, Alexandria Affairs & Foreign Trading Co., 8, Falaki Street, Alexandria, Egypt. Telex: 54180 COMALX UN Attn: Cherif/Swaify. Phone: 807830.
- 1507 Rice (Nigeria). 20,000 mt., number 2, max. 4 broken, in 50 kilo (poly.) bags. Immediate delivery. Quote: FOB & C&F - prefer liner terms. Bank ref: Presidential Task Force on Rice (Nigerian Government). Contact: Dr. E. Iken Okeke, Managing Director, Four Grey Enterprises (Nig) Ltd., 29, Lucina Joseph Street, Suru-Lere, Lagos, Nigeria. Phone: 835475.
- 1508 Pulse seeds (Portugal). Blackeye and Great Northern and/or Small White bean seeds. Blackeye seeds 200 tons; White bean seeds 400 tons. Best quality available. Export soonest after opening L/C. Buyer requests each grade quoted and info samples for when offer expires, shipping date and number of shipments. Quote: FOB (specifying the grades). Bank ref: Banco Borges & Irmao, Lisbon. Contact: Pedro Mendes, Intra Indra, Av. Rainha D. Amelia No. 30 R/C Esq., 1600 Lisbon, Portugal. Telex: 13714 LISBOA P. Phone: 79-29-29.
- 1509 Lumber (veneer) (Italy). Italian firm, headed by U.S. citizen would like to represent U.S. veneer mill on exclusive basis to bring over Italian clients to inspect and buy. Interested only in direct contact and mill must have telex communications. Bank ref: Banca Commerciale Italiana, Milano. Contact: P. Hoffmann, Via della Moscova 27, 20121 Milan, Italy. Telex: 311392.
- 1510 Soybean oil (Syria). Tender with closing date June 30 for 3,000 mt. fully refined soybean oil. Free fatty acid max. 0.05 pct. Packing in tins of 15 to 23 kg. capacity in exportable cardboard boxes. Price offers requested C&F Liner terms Lattakia, Tartous including 3 pct. Geza Commission. A 1 pct. bid bond is required with offer confirmed by Commercial Bank of Syria Branch 3 to be substituted by 5 pct. performance bond upon purchase confirmation. Analysis certificate also required. Shipment 1,500 mt. in July 1981 and 1,500 mt. in August. Contact: The Foreign Trade Organization for Chemicals and Foodstuffs (Geza, P.O. Box 893 Damascus, Syria. Telex: 11009 SY and 11370 SY GEZA).

- 1511 Rice (Nigeria). Long grain parboiled and long grain milled rice, 20,000 mt. each, first shipment 8,000 - 10,000 mt. No. 2 - 4 percent broken. Polypropylene 50 kg. bags. Delivery July. Quote: C&F Port Harcourt. Bank ref: I.B.W.A., Aba Road Branch, Port Harcourt. Contact: Godwin O. Nwachuku, G. J. Okpulo Blue Company, P.O. Box 3720, Port Harcourt, Nigeria.
- 1512 Leaf tobacco (Hong Kong). Golden tobacco leaf, large quantity each month, preferably in quarterly shipments, all 4 grades. Delivery soonest. Bank ref: The Bank of Canton Ltd., Wanchai Sub-Branch, 41-45 Hennessy Road, H.K. Contact: Hugh Chen, Vice President, Lungo Syndicates (HK) Ltd., 883 King's Road, G/F, North Point, Hong Kong. Telex: 813618 LUNGO HX. Phone: 5-612-179, 5-644-728.
- 1513- Wheat, barley, corn, sorghum, soybean meal (Cyprus). Wheat - 40,000 tons  
1517 per year, barley - 100,000 tons per year, yellow corn - 30,000 tons per year, sorghum - 60,000 tons per year, and unspecified quantity of soya bean meal. Detailed specifications to be provided to suppliers. Quote: CIF Cyprus. References to be provided. Contact: N. Vassiliou, NV Marketing Ltd., P.O. Box 3617, Nicosia, Cyprus. Telex: 3512 ENVY CY. Phone: (021) 55353.
- 1518 Flour mill joint venture (Nigeria). Interested in a joint venture with U.S. partner who can supply technical know-how, and can provide raw materials and machinery. Has completed feasibility study. Project will be backed by the Ondo State government. Interested parties should contact: R. Aoeniyi Adu, Managing Director, Afrofoods, Ltd., Plot 134 Magazine Road, P.O. Box 3378, Ibadan, Nigeria. Cable: AFROFOODS, IBADAN.
- 1519- Oats, barley (Colombia). Forage oats, 500 tons, and barley, 200 tons.  
1520 Best quality. Usual packaging for these products. Certificate that barley is fit for human consumption. Quote: FOB shipping ports. Bank ref: Banco Ganadero, Main Office, Banco de Colombia, Main Office. Contact: Julio Henry Loaiza F., Productora de Negocios Ltda., Carr. 6 No. 11-67, Piso 8, Edificio Victoria, Cali, Valle, Colombia. Telex: 55633, ABC CO. Phone: 802654 and 861334.
- 1521 Fruit cocktail (El Salvador). Fruit cocktail ingredients in bulk, 40,000 lbs. monthly, top quality, bulk packs in normal fruit cocktail ratio. Delivery September or earlier. Quote: CIF Acajutla. Bank ref: Banco Cuscatlan, San Salvador, El Salvador. Contact: Phillip Hand, Bon Appetit S.A. De C.V., Apartado 103, Santa Tecla, El Salvador. Phone: 281144.
- 1522 Strawberry plants (Ecuador). 5,000 plants, variety with firm fruit. Delivery soon. Air shipment - Quito. Bank ref: Banco de Ambato. Contact: Manuel E. Barriga C., Patate, Provincia de Tungurahua, Ecuador, Hacienda Pitula, Patate, Tungurahua, Ecuador. Telex: 02-2192 Attn: Sra. Lola de Barriga.
- 1523- Landrace, Yorkshire, Duroc (Guatemala). Landrace 4 - 6 months of age,  
1525 quantity 18; Yorkshire 4 - 6 months of age, quantity 18; Duroc 4 - 6 months of age, quantity 18; Yorkshire male 6 months of age, quantity 2; Landrace male 6 months of age, quantity 1; and Duroc male 6 months of age, quantity 1. Delivery July or August. Swine originating from a warm area. Quote: CIF Guatemala. Bank ref: Banco Granai & Townson. Contact: Luis Alberto Aparicio Herrera, Portesa, 46 Calle 3-39, Zona 12 Colonia Monte Maria I, Ciudad de Guatemala, Guatemala. Phone: 25342.



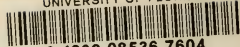
Foreign Trade Developments

Last call for the Lagos/Abidjan sales promotions. July 10 is the final date for accepting participation agreements for the September 23-25 U.S. Attache Product Promotion in Lagos, Nigeria and the following September 28-29 Sales Team visit to Abidjan, Ivory Coast. These expanding African markets offer sales opportunities for a wide variety of U.S. foods. The fees are only \$200 for the Nigeria Product Display and \$100 for the sales team members who participate in the Nigerian show. The services of the Foreign Agricultural Service to exhibitors include an exhibit stand, VIP reception, trade lounge, publicity, bilingual attendants to handle inquiries at exhibit stands, trade contacts and background information on the markets. An immediate response from interested U.S. firms is suggested. Those wishing additional information should contact Levi Turner, Export Trade Services Division, Room 4945-South Building, Foreign Agricultural Service, U.S. Department of Agriculture, Washington, D.C. 20250. Phone: (202) 447-7787.





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